



Greater Cincinnati Realtist Association

General Body Meeting Minutes

Friday August 18, 2023 - 11:00 AM

African American Chamber of Commerce – 2303 Gilbert Ave. Cincinnati, OH

Mission Statement

The Greater Cincinnati Realtist Association (GCRA) is a trade association whose mission is to build a supportive infrastructure to become a positive and dominant influence in the Greater Cincinnati real estate market. Represent a unified voice for African-Americans and other unserved and underserved populations, brokers, agents, and affiliates, and the clients they serve, with the power to affect the market place.

1. Call to order by Darrick Dansby (11:03am)
2. Prayer – Martin Rutland
3. Roll Call by Aileen Cobbs
President Darrick Dansby – Present
1st Vice President Marcus Parrish – Present
2nd Vice President Felicia Bell – Present
Secretary Aileen Cobbs – Present
Asst Secretary Adrienne Shipman – Present
Treasurer Dan Baechle – Present
Asst Treasurer Michael Glynn - Present
4. Minutes to be available online at the next GBM
Motion to table the minutes.
1st Motion – Marcus Parrish
2nd Motion – David Beard
Passed
5. Reports/Updates
 - A. President's Report – Presented by Darrick Dansby
Waiting on Republic Banks Sponshership
GCRA Title income on par with budget
NAREB Conference in Houston – Great turnout, new NAREB president, and walked away with local president of the year award
GCRA sponsoring the Black Developers Conference – Attendance highly encouraged and volunteers needed.
 - B. Finance Update – Presented by Daniel Baechle
 - Finance Report on website
 - C. Secretary Report – Presented by Adrienne Shipman
 - Members (120 Active, 3 New members – 2 Approved, 1 Denied)
 - D. Committee and 1st Vice President Update – Presented by Marcus Parrish
 - Membership Chair – Anita Alexander
 - Monthly meetings 3rd Tuesdays at 2pm

Fasted growing chapter through NAREB
 Encourage members to renew early
 Oct 17th New Membership Orientation location TBD
 12/18 Member Appreciation Holiday Event
 Upcoming goal to increase Broker Membership with plans to host a Broker Breakfast to encourage membership

- Marketing Chair – Alethea Marshall
 - Weekly meetings Tuesdays at 11am via zoom
 - Network Mixer 8/25 sponsored by Republic Bank
 - Inaugural David G Beard Annual Golf Event 9/15
 - BDC – 9/7 and 9/8 Volunteers needed
 - Gala 1218 @ Cincinnati Club – Save the dates have been sent

2nd Vice President Report – Presented by Felicia Bell

- Education Chair Myrkol Bolden
 - 1st Tuesdays at 12pm
 - CE course in July was a huge success
 - The Homebuyer Fair Committee is doing a tremendous job, the last event was in July with a great turnout. Next one is 9/30 partnered with CMHA
 - Market Update today by Rachel Thompson
- Advocacy Chair Angela Walker
 - Mondays at 5pm
 - Part of the HOME 55th Anniversary Event, President Darrick Dansby was the Guest Speaker
 - Meet and Greet with Greg Landsman – 8/23 3-4pm at RAGC
 - Home Bill 33 passed, allowed deductions up to \$10K per year and resources to help 1st time homebuyers
 - Drafting MOU for HOME to be our eyes and ears to track referrals handed out to members
 - Port Authority to give 25% of listings to GCRA, Selection Committee formed to choose GCRA Agents to represent PORT Authority Listings. Any interested to reach out to Felicia.
- Faith and Wellness Chair – Kenneth Webb
 - 2nd Tuesdays at 3:30pm

6. Market Update – presented by Rachel Thompson

7. Sponsor Spotlight – Republic Bank presented by Joe Brunning

8. Old Business

- The Columbus NAREB Chapter is hosting a Golf Outing in July. Mr. Beard recommends GCRA participate as one of the sponsors
- Morah Lynch to give info on contacting local legislatures

9. New Business

- RAGC update presented by Davan Gasset

Get involved by joining committees, attending events, and participate in voting on the upcoming site.

Initiatives include new professionalism, bias clauses, inclusivity, engagement and involvement.

Committee signup is early September/Oct

12 Committees – info on RAGC website

- SOAR status

SOAR was sent a cease and desist letter on 5/22 due to mishandling of funds

The board is actively taking action to protect our brand and members, and we have decided to assist as best we can. Anyone who has paid membership, see Darrick

- Upcoming Events (Alethea Marshall)

Membership Mingle @ Esoteric

Inaugural David G. Beard Golf Outing

Home Ownership Fair (CMHA)

Annual Gala @ The Cincinnati Club

Holiday Mixer (pending)

10. Open Discussion/Good and Welfare

- Washington Post is doing a story on FHA DP and are going to be looking for prospective buyers who want to buy a house and don't have the funds for a large DP
- Award to Kyria Graves at NAREB for top 50

Adjourn @ 12:32pm

Upcoming Meetings & Events

- Please visit our Meetings and Events page: <https://greatercincinnati-realtistassociation.com/meetinginfo.php>